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## **DIRECTORS' REPORT FOR THE SECOND QUARTER ENDED ON MAY 31, 2019**

### **SAHARA HOSPITALITY COMPANY (S.A.O.G) ("SHC")**

On behalf of the Board of Directors, I am pleased to submit the unaudited Financial Statements of the company for the second quarter ended on May 31, 2019 along with related reports.

Revenue was RO 6,403,993 as against RO 5,844,396 in the corresponding period in the previous year whereas net Profit after taxes for the period was RO 1,172,161 as against RO 1,084,327 in the previous year.

The total shareholders fund increased from RO 20,306,049 at the end of May 2018 to RO 21,625,655 at the end of May 2019 and as a result of this growth, the net assets per share has been increased to R.O.3.531.

On behalf of the Board of directors, I express our most sincere gratitude to His Majesty Sultan Qaboos Bin Said for his wise leadership and generous support to the private sector. Furthermore, I would extend our gratitude to his government for their co-operation and assistance with special mention of Ministry of Commerce & Industry, Muscat Security Market and Capital Market Authority.

I conclude this report by expressing our appreciation to our shareholders, Petroleum Development Oman, our bankers and customers for their valued support and cooperation.

For and on behalf of Board of Directors,

TALAL BIN QAIS AL ZAWAWI  
CHAIRMAN

### UNAUDITED SUMMARY OF PERFORMANCE.

	31 May 2019 R.O' 000	31 May 2018 R.O' 000	Change %
<b>Total assets @</b>	26,747	26,485	1
<b>Total liabilities @</b>	5,121	6,179	(17)
<b>Net assets @</b>	21,626	20,306	7
* <b>Net assets per share</b>	3.531	3.315	7
** <b>Current ratio @</b>	2.811	2.646	6

  

	6 months ended 31 May, 2019 R.O' 000	6 months ended 31 May, 2018 R.O' 000	Change %
<b>Gross Profit</b>	2,232	2,139	4
*** <b>Gross Profit margin @</b>	35%	37%	(5)
<b>Net Profit</b>	1,172	1,084	8
**** <b>Earnings per share</b>	0.191	0.177	8

\* Net assets (book value) per share is calculated by dividing the net assets (book value) at 31 May. by the number of ordinary shares in issue at 31 May..

\*\* Current ratio represents the ratio of current assets to current liabilities at 31 May..

\*\*\* Gross profit margin is calculated as follows:

$$\text{Gross Profit margin} = \frac{\text{Gross Profit}}{\text{Turnover}}$$

\*\*\*\* Earnings per share is calculated by dividing net profit after tax for the period ended 31 May. by the average number of ordinary shares in issue for the period.

The ratios marked @ above are optional, but companies are encouraged to disclose such information.

## Unaudited consolidated Statement of Financial Position at 31 May, 2019.

	Notes	31 May 2019 R.O' 000	31 May 2018 R.O' 000	Change %
<b>Fixed assets *</b>		17,112	17,696	(3)
		17,112	17,696	(3)
<b>Current assets</b>				
Inventories	1	18	24	(25)
Trade receivables	2&9	4,575	4,609	(1)
Receivable from related parties	8&9	150	217	(31)
Investments **	5,6,7&9	--	--	--
Bank and cash		4,892	3,939	24
Other assets		--	--	--
		9,635	8,789	10
<b>Total assets</b>		26,747	26,485	1
<b>Current liabilities</b>				
Trade and other creditors		642	850	(24)
Payable to related parties	8	1,407	1,107	27
Bank loans and overdrafts	4	1,179	1,179	--
Tax liability		199	186	7
		3,427	3,322	3
<b>Long term liabilities</b>				
Bank loans and overdrafts	4	1,573	2,752	(43)
Deferred Tax liability		121	105	15
Others				
		1,694	2,857	(41)
<b>Total liabilities</b>		5,121	6,179	(17)
<b>Net Assets</b>		21,626	20,306	7
<b>Shareholders' funds</b>				
Share capital		6,125	6,125	-
Legal reserve		2,042	1,999	2
Retained earnings		13,459	12,182	10
<b>Total shareholders' equity</b>		21,626	20,306	7

\* Includes tangible fixed assets only. Intangible fixed assets must be disclosed separately.

\*\* Investments include fixed term deposits.

### Unaudited consolidated Statement of Comprehensive Income For 6 months ended 31 May, 2019.

	Notes	6 months ended 31 May, 2019 R.O'. 000	6 months ended 31 May, 2018 R.O'. 000	Change %
<b>Turnover/Revenue</b>	3	6,404	5,844	10
<b>Gross Profit</b>	3	2,232	2,139	4
Depreciation		(509)	(528)	(4)
Administration & general expenses		(278)	(246)	13
<b>Operating profit</b>		<b>1,445</b>	<b>1,365</b>	<b>6</b>
Finance charges	4	(66)	(91)	(27)
Investment income	6	--	--	--
Other income		--	1	(100)
<b>Profit before taxation and minority Interests</b>		<b>1,379</b>	<b>1,275</b>	<b>8</b>
Taxation		(207)	(191)	8
<b>Net profit attributable to ordinary Shareholders</b>		<b>1,172</b>	<b>1,084</b>	<b>8</b>
<b>Dividend per share</b>		--	--	--
<b>* Net profit margin @</b>		18%	19%	(1)

Dividend per share has been calculated by dividing the total dividends paid and proposed during the period by the average number of shares in issue for the period.

\* Net profit margin =  $\frac{\text{Net profit for the period}}{\text{Turnover for period}}$

Disclosure of ratios market @ is optional but is recommended.

Taxation The basis for determining the tax charge accruing for the period should be disclosed. The tax charge should be determined by applying an effective tax rate to the net profit before tax for the period.

**Unaudited consolidated Statement of Cash Flows  
 For the 6 months ended 31 May, 2019.**

	6 months ended 31 May, 2019 R.O'. 000	6 months ended 31 May, 2018 R.O'. 000	Change %
<b>Cash from operations</b>	1,358	2,791	(51)
Tax paid	(420)	(326)	29
Interest paid	(66)	(91)	(27)
Net cash from operating activities	872	2,374	(63)
Net cash used in investing activities	(432)	(1)	100
Net cash used in financing activities	(1,815)	(1,464)	24
Net increase (decrease) in cash and cash equivalents	(1,375)	909	(251)
Cash and cash equivalents brought forward	6,267	3,030	107
<b>Cash and cash equivalents carried forward</b>	<b>4,892</b>	<b>3,939</b>	<b>24</b>

## Statement of changes in equity

	Share Capital RO. '000	Legal Reserve RO. '000	Retained Earnings RO. '000	Total RO. '000
<b>As on 30 November , 2017</b>	<b>5,833</b>	<b>1,945</b>	<b>12,320</b>	<b>20,098</b>
Bonus Share	292	--	(292)	--
Dividend paid	--	--	(875)	(875)
Profit for current year	--	--	2,456	2,456
Transfer to legal reserve	--	97	(97)	--
<b>As on 30 November, 2018</b>	<b>6,125</b>	<b>2,042</b>	<b>13,512</b>	<b>21,679</b>
<b>As on 30 November , 2018</b>	<b>6,125</b>	<b>2,042</b>	<b>13,512</b>	<b>21,679</b>
Dividend paid	--	--	(1,225)	(1,225)
Profit for current year	--	--	1,172	1,172
Transfer to legal reserve	--	--	--	--
<b>As on 31 May, 2019</b>	<b>6,125</b>	<b>2,042</b>	<b>13,459</b>	<b>21,626</b>

### Notes.

#### 1. Inventories.

Inventories can be analysed as follows:

	31 May 2019 R.O' 000	31 May.2018 R.O' 000	Change %
Raw materials	-	-	-
Work in progress	-	-	-
Finished goods	18	24	(25)
Spares and consumables	-	-	-
Less: Provisions	-	-	-
	18	24	(25)

Finished goods at 31 May, 2019 represent ..... days of sales (2019 .... days)

#### 2. Trade receivables.

At 31 May, 2019 trade receivables can be analysed as follows:

	31 May.2019 R.O' 000	31 May.2018 R.O' 000	Change %
Trade receivables	6,105	6,084	0
Less: Provisions	(1,530)	(1,475)	4
	4,575	4,609	(1)

#### 3. Segment Reporting

Reporting of Segment Revenue, and Segment Result is required for all business and geographical segments, where the segment is responsible for more than 10% of the company's revenue or profit, and where the segment is subject to risks or returns that are different from those of other segments, or where the segment is defined as a reportable segment by International Accounting Standard 14. The Revenue and Result for the company's reportable segments for the period ending 31 May, 2019 are as follows:

Identity of Segments	Fahud	Nimr	Rima	Totals
Segment Revenue	2,693	3,175	536	6,404
Segment Expenses	(1,752)	(2,016)	(404)	(4,172)
Segment Results	941	1,159	132	2,232



Notes.

4. **Bank loans and overdrafts.**

These can be analysed as follows:

	31 May. 2019 R.O' 000	31 May. 2018 R.O' 000	Change %
Bank loans	2,752	3,931	(30)
Overdrafts	--	--	--
	2,752	3,931	(30)
Less: Current maturities of bank loans and Bank overdrafts.	(1,179)	(1,179)	--
Long term element and bank loans	1,573	2,752	(43)

The bank loans are secured by Nil lien over investments of the Company with a carrying value of RO. Nil and market value RO. Nil

The Bank loans bear interest at rate 4.25% per annum.

The Bank overdraft facilities bear interest at 5.25% per annum and are renewable on 14th July, 2019.

The bank loan is repayable within 7 years from October, 2014

The maturity of the bank loans.

	31 May. 2019 R.O' 000	31 May. 2018 R.O' 000	Change %
Due within 1 year	1,179	1,179	-
Due after more than 1 year	1,573	2,752	(43)
	2,752	3,931	(30)

Notes.

## 5. Investment in associates and subsidiaries

Associates (See also Note 7)

Investments in Associates are accounted for using the equity method.

The Associates of Services/Manufacturing Company SAOG are as follows:

31 May, 2019		31 May, 2018	
Company	Holding %	Company	Holding %
N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A

During the period, ..... shares in ..... company were purchased for RO..... per share.

During the period ..... shares in ..... company were sold for RO..... per share resulting in a profit of RO. .... on disposal.

Subsidiaries (See also Note 7)

Investments in subsidiaries are accounted for using the equity method.

The subsidiaries of Services/Manufacturing Company SAOG are as follows:

31 May, 2019		31 May, 2018	
Company	Holding - %	Company	Holding - %
N/A	N/A	N/A	N/A

During the period.... shares in ..... Company were sold for RO. .... per share resulting in a profit of RO. .... on disposal.

During the period ..... shares in ..... company were purchased for RO. .... per share.

### Notes.

#### 6. Investments.

Investments include all long term and short term investments of the company, excluding only those associates and subsidiaries listed in Note 5. All marketable securities are carried at their open market value. Unquoted investments are carried at cost adjusted for any permanent diminutions in value.

Investment can be analysed as follows:

	Market value 31 May. 2019 R.O' 000	Market value 31 May. 2018 R.O' 000	Book value 31 May. 2019 R.O' 000	Book value 31 May. 2018 R.O' 000	Cost ** R.O' 000
Marketable securities MSM					
Banking	N/A	N/A	N/A	N/A	N/A
Investment	N/A	N/A	N/A	N/A	N/A
Insurance	N/A	N/A	N/A	N/A	N/A
Services	N/A	N/A	N/A	N/A	N/A
Industrial	N/A	N/A	N/A	N/A	N/A
Government bonds	N/A	N/A	N/A	N/A	N/A

#### Marketable securities – Foreign by sector.

Banking	N/A	N/A	N/A	N/A	N/A
Industrial	N/A	N/A	N/A	N/A	N/A
Bonds	N/A	N/A	N/A	N/A	N/A

#### Unquoted and other investments.

Unquoted Omani shares					
Investment funds units*	N/A	N/A	N/A	N/A	N/A
Term deposits	N/A	N/A	N/A	N/A	N/A
Unquoted foreign shares	N/A	N/A	N/A	N/A	N/A
Other	N/A	N/A	N/A	N/A	N/A

\* Carried at lower of net asset value, net realisable value or market value.

\*\* Cost of investment held on 31 May, 2019

Notes.

## 6. Investments (continued)

### Investment income

#### *Realised*

Realised investment income represents gains and losses on disposal of investments and other realised investment related gains and losses.

#### *Unrealised.*

Marketable securities are recorded at their open market value. Movements in the carrying values of marketable securities are taken to unrealised investment income.

#### *Interest*

Interest receivable for term deposits and bonds is included in investment income.

Investment income can be analysed as follows:

Realised  
 Unrealised  
 Dividends  
 Interest on Term Deposits and Bonds

	31 May. 2019 R.O' 000	31 May. 2018 R.O' 000
Realised	N/A	N/A
Unrealised	N/A	N/A
Dividends	N/A	N/A
Interest on Term Deposits and Bonds	N/A	N/A

Notes.

## 7. Details of Significant Investments.

Details of all the reporting company's investments, including associates and subsidiaries, for which either, the reporting company's holding represents 10% or more of the issuer's share capital, or, the reporting company's holding exceeds 10% of the market value of the reporting company's investment portfolio, are provided as follows as of 31 May, 2019.

	Holding %	Number of Securities	Market value RO. 000	Book value RO. 000	Cost RO. 000
MSM quoted securities		N/A	N/A	N/A	N/A
Foreign listed securities*		N/A	N/A	N/A	N/A
Market value as at 31 May, 2019					
MSM Unquoted securities		N/A		N/A	N/A
Foreign unquoted securities *		N/A		N/A	N/A
Totals as of 31 May. 2019		0		0	0

\* Provide the name of location of the issuer, the class of security, and the name of the market in which the security is listed.

Notes.

### 8. Related parties and Holders of 10% of the company's shares.

The nature of significant transactions involving related parties or holders of 10% or more of the company's shares, or their family members, and the amounts involved during the period were as follows:

	31 May 2019 R.O' 000	31 May 2018 R.O' 000	Change %
Service Provider – Cost of sales	4,029	3,607	12
Other Services & insurance	299	296	1
	-	-	--
	4,328	3,903	11

### Expense Items.

Items of expense which were paid to related parties or holders of 10% or more of the company's shares, or their family members, during the period can be further analysed as follows:

	31 May 2019 R.O' 000	31 May 2018 R.O' 000	Change %
Cost of Sales –Catering and Supplies Co.LLC & - Marketing and Services Co. LLC.	4,029	3,607	12
Other services – Catering and Supplies Co.LLC, Risk Management Services. LLC , Carillion Alawi LLC	299	296	1
			--
	4,328	3,903	11

### Loans, Advances, Receivable Due, Provisions & Write-offs.

Loans, advances or receivables due from related parties or holders of 10% or more of the company's shares, or their family members, minus all provisions and write-offs which have been made on those accounts at any time, are further analysed as follows:

	31 May. 2019 R.O' 000	31 May. 2018 R.O' 000	Change %
Cost of utilities	-	-	-
Provisions	-	-	-
Write-offs	-	-	-
Receivable from related parties	-	-	-

Notes.

9. Provisions.

Changes to the level of provisions during the period can be analysed as follows:

Provisions for:	Advances & Receivables	Value of Investments	Other	Total
Beginning balance of provisions	1,500	-	-	1,500
Provided during the period	30	-	-	30
(Released) during the period	--	-	-	--
(Written off) during the period	,--	-	-	,--
Provisions Balance as of 31 May, 2019	1,530	-	-	1,530

The book value of assets before and after provisions can be shown as follows:

Book value of Assets:	Advances & Receivables	Investments	Other	Total
Value of Assets before provisions	6,105	-	-	6,105
Provisions Balance as of 31 May, 2019	(1,530)	-	-	(1,530)
Book value of Assets as of 31 May, 2019	4,575	-	-	4,575

Notes.

## 10. Shareholders.

All those shareholders of the company who own 10% or more of the company's shares, whether in their name, or through a nominee account, and the number of shares they hold are as follows:

	31 May, 2019 (Nos.)	31 May, 2018 (Nos.)
<b>Common Share Holders</b>		
Alawi Enterprises	1,225,000	1,225,000
Catering and Supplies Co. LLC	1,225,000	1,225,000
Chatron Commercial Corporation	1,031,805	1,031,805
Azan Qais Abdulmunim Al Zawawi	626,690	626,190
<b>Preferred Share Holders:</b>	-	-